



Brescia, 5th December 2022

# PUBLIC NOTICE CONCERNING EXPRESSIONS OF INTEREST FOR THE SPONSORING OF THE MOTORSPORT EVENT "COPPA DELLE ALPI BY 1000 MIGLIA" – 3<sup>rd</sup> EDITION (YEAR 2023)

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#### 1. OBJECT

The 1000 Miglia S.r.l., a subsidiary company of the Automobile Club of Brescia and exclusive licensee of the verbal and figurative "1000 Miglia" brands, intends to search for economic operators interested in becoming "Race Sponsor" - with no right of industry exclusivity - of the Coppa delle Alpi by 1000 Miglia  $-3^{rd}$  edition (hereinafter the "Event") which is scheduled on 01-04 March 2023 in northern Italy and border countries.

The sponsorship opportunity concerns the following 2 different categories, with no right for the industry exclusivity, according to the marketing rights and benefits referred to in the enclosed factsheets:

- RACE MAIN SPONSOR: minimum fee of € 30.000,00 (thirty-thousand/00) plus VAT for the event edition and duration of the contract until the 31.03.2023;
- RACE PASSION SPONSOR: minimum fee of € 15.000,00 (fifteen-thousand/00) plus VAT and duration
  of the contract until the 31.03.2023.

The economic operators that would like to become a sponsor of the Event are requested to express their interest by completing the form attached to this Notice and specifying the chosen category and the eventual optional rights required. The form must be duly completed and signed by the legal representative of the company and sent by e-mail by the 9th of January 2023 at 12:00/noon to the certified email address (PEC) 1000 miglia@legalmail.it.

It should be noted that the aforementioned sponsorship offers may be received from economic operators belonging to any product category/industry with the exclusion of the following ones: watch-making, jewelry, glasses, perfumes, pens, loyalty program, tyres, video-games.

# 2. TERMS AND CONDITIONS

The payment of the sponsorship fee must be set by no later than the 28<sup>th</sup> of February 2023 upon reception of the related invoice.

1000 Miglia S.r.I. highlights that the stipulation of any sponsorship contract is subject to the proven non-existence of the causes impeding such stipulation - on the part of the economic operator - pursuant to article n. 80 of the Italian Code of Public Contracts (Legislative Decree 50/2016).





# 3. OPTION OF RENEWAL

The economic operators that wish to be a sponsor also of the  $4^{th}$  edition of the event (in 2024) will be able to exercise the option of the sponsorship renewal, at the same conditions, with the contract expiring on the  $31^{st}$  of March 2024.

The aforementioned option may be excercised no later than the expiry date of the sponsorship agreement by means of a certified e-mail communication to the address <a href="mailto:1000miglia@legalmail.it">1000 Miglia reserves the right to accept the renewal request with communication to the Sponsor.</a>

The sponsorship fee for the  $4^{th}$  edition of the event will be equal to the fee corresponding to the sponsorship category chosen for the  $3^{rd}$  edition. In the case where the economic operator will request an upgrade to an higher sponsorship category the fee will be increased accordingly. The payment of the fee will have to be set by no later than the  $28^{th}$  of February 2024.

#### 4. GENERAL PROVISIONS

1000 Miglia S.r.l. reserves the right, at its sole discretion, not to award any sponsorship for reasons relating to the protection of the values and image of the Coppa delle Alpi and the 1000 Miglia brand.

Further information about the Coppa delle Alpi by 1000 Miglia is available on <a href="www.1000miglia.it">www.1000miglia.it</a> in the section dedicated to the "Events".

1000 Miglia S.r.I. Chief Executive Officer Mr. Alberto Piantoni





# COPPA DELLE ALPI BY 1000 MIGLIA – 3<sup>RD</sup> EDITION RACE MAIN SPONSOR MARKETING RIGHTS & BENEFIT

# **GENERAL CONDITIONS**

Fee: € 30.000,00 + VAT per event edition

Duration of the contract: until the 31st of March 2023

Use of the event logo for corporate communication purposes (not product promotion): included

Industry exclusivity: not included

# PARTICIPATION IN THE RACE

- admission of max. N. 4 cars in the Race according to the categories specified in the Special Race Regulations (SRR) available on <a href="https://www.1000miglia.it">www.1000miglia.it</a> (in the section dedicated to the Event), upon payment of the separate registration entry fee (Basic or Gold, as the partecipants's choice) established for the Event
- possibility to create a Sponsor Team including the N. 4 cars registered by the Sponsor being reported in the
  official race's starting list and final classification; the N. 4 cars can be identified with a specific decal on their
  body as indicated in the Specific Race Regulations
- reserved parking lots at the Paddock for the cars of the Sponsor Team
- back-office assistance by dedicated personnel for any fulfillment related to the registration of the N. 4 cars and crews of the Sponsor Team until the starting of the race
- dedicated lane and time slots for the administrative check by appointment for the Sponsor Team's crews

## **HOSPITALITY**

• hotel pre-check-in for the N. 4 crews' members of the Sponsor Team at the race's city stages subject to the Hospitality Department's policy

#### **VISIBILITY**

- Sponsor's brand exposure in proportion to the other sponsorship levels on:
  - 1000 Miglia website: in the dedicated event page and in the Partner's ection
  - footer in the information e-newsletters of "Coppa delle Alpi" released during the days of the even
  - staging & fittings (e.g. backdrop, roll-up, banners, ext.)
  - multisponsor Recognition Page inside the promotional materials (e.g. event program, hospitality guide, ext.)
  - multisponsor Recognition Page on the back cover of the race documents (e.g. Road Book, Service Communication, ext.)
  - identifier rectangular sticker of the technical and staff cars of the Convoy

Note: the above-mentioned materials do not include badges/passes of any type

Note: the display of the Sponsor's brand is subject to the delivery of logo's files in the required formats and deadlines





#### **ADVERTISING**

- N. 1 promotional video of the sponsor to be played\* on the screen of the venues to be defined by the Organisation
  - [\* repetitions will be defined in proportion to the total number of the sponsor and their level]
- N. 1 advertising page inside the hospitality guide

#### **DIRECT MARKETING**

- possibility to insert promo/communication material or gadget/gift (subject to approval) into the "welcome-bag" handed out to the participants after their administrative checks at the Paddock
- possibility to have hostess/steward\* giving out gifts to the race participants at the Paddock and at the race's start/arrival area of the city stage

[\* service at Sponsor's cost and subject to 1000 Miglia approval]

## **COMMUNICATION & PRESS**

- use of the event's logo for general corporate communication purposes (not product promotion)
- company profile (max. 600 characters) on the specific page in the event section on the 1000 miglia.it website
- company presentation (max 1500 characters) inside the general sponsor fact-sheet included in the event's on/off-line press kits prepared for the Conferences
- N.1 Sponsor's post on one of the 1000 Miglia's social media channels according to the 1000 Miglia editorial line and calendar
- possibility to obtain up to N. 2 "Sponsor Media" or an equivalent name car stickers (for modern car and not classic/historic) subject to registration onto the Press Area of the 1000 Miglia website, according to the Media Accreditation policy, and submission of a communication project and plan of media operations envisaged during the race to be approved by 1000 Miglia
- dedicated accreditation desk for the media operators registered by the Sponsor onto the Press Area of the 1000 Miglia website, according to the Media Accreditation policy

# PUBLIC RELATIONS & CEREMONIES

- N. 1 "Sponsor" car sticker for the admission of a company car (moderm vehicle and not classic/historic) in the 1000 Miglia Convoy for public relations purposes by the Sponsor
- N. 2 invitations for Sponsor's corporate representatives to access the Paddock, lunches and dinners along the route, Closing Dinner and Awarding Ceremony
- N. 4 invitations to the lunches along the route (upon reservation and availability)
- N. 2 invitations to the Awarding Ceremony, including the Closing Dinner

**Note**: all the above-mentioned invitations are subject to specific use's terms and conditions according to the Accreditation policy which will be defined for each event and communicated in advance.





# OPTIONAL BENEFITS SUBJECT TO EXTRA FEE (valid only for the 2023 edition)

- Possibility to agree on a package or specific service\* of additional visibility, with <u>extra fees</u> to be agreed separately, in the setting and scope of:
  - Sponsor's news in the dedicated section on the 1000 miglia.it website according to the 1000 Miglia editorial calendar, excluding the period from the 15<sup>th</sup> February to the 15<sup>th</sup> March
  - Sponsor's e-Newsletter to the 1000 Miglia database, through the 1000 Miglia internal system, according to the
     1000 Miglia editorial calendar, excluding the period from the 15<sup>th</sup> February to the 15<sup>th</sup> March
  - Lunch and Dinner locations along the route
  - "Time controls" or "Passage controls" per leg
  - Time trials per leg
  - Special Projects

[\* packages and services will depend on their actual availability at the time of the request]





# COPPA DELLE ALPI BY 1000 MIGLIA – 3<sup>RD</sup> EDITION RACE PASSION SPONSOR MARKETING RIGHTS & BENEFIT

## **GENERAL CONDITIONS**

Fee: € 15.000,00 + VAT per event edition

Duration of the contract: 31st of March 2023

Use of the event logo for corporate communication purposes (not product promotion): included

Industry exclusivity: not included

#### PARTICIPATION IN THE RACE

- admission of max. N. 2 cars in the Race according to the categories specified in the Special Race Regulations
  (SRR) available on <a href="https://www.1000miglia.it">www.1000miglia.it</a> (in the section dedicated to the Event), upon payment of the separate registration entry fee (Basic or Gold, as the partecipants's choice) established for the Event
- possibility to create a Sponsor Team including the N. 2 cars registered by the Sponsor being reported in the
  official race's starting list and final classification; the N. 2 cars can be identified with a specific decal on their
  body as indicated in the Specific Race Regulations
- reserved parking lots at the Paddock for the cars of the Sponsor Team
- back-office assistance by dedicated personnel for any fulfillment related to the registration of the N. 2 cars and crews of the Sponsor Team until the starting of the race
- dedicated lane and time slots for the administrative check by appointment for the Sponsor Team's crews

# HOSPITALITY

• hotel pre-check-in for the N. 2 crews' members of the Sponsor Team at the race's city stages subject to the Hospitality department's policy

# **VISIBILITY**

- Sponsor's brand exposure in proportion to the other sponsorship levels on:
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  - staging & fittings (e.g. backdrop, roll-up, banners, ext.)
  - multisponsor Recognition Page inside the promotional materials (e.g. event program, hospitality guide, ext.)
  - multisponsor Recognition Page on the back cover of the race documents (e.g. Road Book, Service Communication, ext.)

Note: the above-mentioned materials do not include badges/passes of any type

Note: the display of the Sponsor's brand is subject to the delivery of logo's files in the required formats and deadlines





# **ADVERTISING**

N. 1 advertising page inside the hospitality guide

# **DIRECT MARKETING**

 possibility to have hostess/steward\* giving out gifts to the race participants at the Paddock and at the race's start/arrival area of the city stage

[\* service at Sponsor's cost and subject to 1000 Miglia approval]

# **COMMUNICATION & PRESS**

- use of the event's logo for general corporate communication purposes (not for product)
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- N. 1 Sponsor's post on one of 1000 Miglia's social channels according to the 1000 Miglia editorial line and calendar, excluding the period from the 15<sup>th</sup> February to the 15<sup>th</sup> March
- Sponsor's e-Newsletter to the 1000 Miglia database, through the 1000 Miglia internal system, according to the 1000 Miglia editorial calendar, excluding the period from the 15<sup>th</sup> February to the 15<sup>th</sup> March
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